

Lance J. Randall
Business Relations Manager
City of Seattle, Office of Economic Development

Lance Jeffrey Randall was born April 11, 1966 in Macon, Georgia to Laretta F. Randall and The Honorable Judge William C. Randall, and is the grandson of the late Lillian H. Randall and the late Bibb County Commissioner William P. (Daddy Bill) Randall. He is the second oldest and only male of five children.

He attended Central High School in Macon where he was a member of the football and baseball teams, a First Lieutenant in the JROTC program, and a member of the Black History and Peer Counselor clubs. He was inducted into Who Who's among American High School Students, and selected as a delegate to the American Legion's Boys State and a Senior Superlative. He also received The Retired Officer's Leadership Medal of Honor for Platoon Leader of the Year in the JROTC program, and was awarded a football scholarship to Morgan State University in Baltimore, Maryland.

While in college he was a quarterback on the football team, a member of the Political Union, and a student worker in the financial aide office. He was also selected as a Legislative Intern to the Maryland General Assembly where he worked as a special assistant to the Honorable Gloria Lawlah of Prince George's County, Maryland. Because of his work in the Maryland Legislature, he was invited to a special reception with the Honorable Donald Schaffer, Governor of Maryland. He graduated in 1988 with a degree in Political Science.

After college, he accepted a position with the City of Macon as a Management Intern in the Mayor's office under the Honorable Lee Robinson, Mayor at that time. While in the Mayor's office he worked under the Chief Administrative Officer, Israel Small. Under Mr. Small he was assigned to be the temporary Director of the Small and Minority Business Assistant Program. In this position he assisted small and minority businesses in starting up and expanding their operations. In addition, he served as a mediator for the Fire Assessment Program and as a Loaned Executive for the United Way of Central Georgia in which he helped raise over 2.5 million dollars for non-profit agencies. In 1989, he accepted a position as a Customer Service Representative with the Southern Bell Telephone Company.

In December 1992, he accepted a position as a Field Representative for the Honorable Sanford D. Bishop, Jr. Member of Congress. In April 1994, Congressman Bishop promoted him to the position of Director of Constituent Services. His new position placed him in charge of managing all of the constituent inquiries to the Congressman from the 566,000 citizens of the Second Congressional District of Georgia.

In May 1994 he accepted a position as a Project Manager with the Macon Economic Development Commission, where he was responsible for recruiting new industries to the area. In 1998 he accepted the position of Vice President of Existing Industry for the

Greater Macon Chamber of Commerce. He was responsible for providing various services to 174 Existing Industries to assist them in retaining over 18,000 primary jobs they provide in Macon/Bibb County Georgia by serving as the liaison between industry and the community leaders to meet industry needs with infrastructure, expansion, relocation, workforce development, incentives, permitting and environmental compliance. He was also responsible for managing other programs which include Drugs Don't Work, Labor Law Seminars, Professional Development Seminars, Small Business Assistance, and a Trade Shows.

In August 2000, he graduated from the Economic Development Institute at the University of Oklahoma. There he was selected as the class representative for the 2000 graduating class and received the distinguished Robert B. Cassell Student Leadership Award. This annual award is a national honor presented to the individual judged to be the most outstanding on the basis of excellence in leadership, scholarship and classroom participation.

In March 2001, he was selected to receive the Georgia Economic Developer's Association 2001 Existing Appreciation Award for Service to Existing Industry. This achievement and high recognition reflect a special appreciation for his outstanding commitment to help companies grow and prosper in the State of Georgia.

In April 2004, he left the Chamber of Commerce to run for the position of Chairman of the Bibb County Board of Commissioners. In this race, although he was the youngest candidate in the race at age 38, he came in first in a field of five, and eventually won the run-off election to become the youngest and first African-American to be selected as the Democratic Nominee for Chairman in the history of Bibb County. He lost in the General Election by 2,200 votes.

In July 2005, he was hired to be the consultant for National Ventures Macon, LLC, a convention center hotel development company, managing development projects in Macon and Columbus, Georgia.

In July 2007, he once again attempted to serve the public by running for Mayor of Macon. In this race he came in third out of a field of seven in the Democratic Primary.

In October 2007, he accepted a position as the Business Relations Manager for the City of Seattle's Office of Economic Development where he is currently employed.